

Opera Software

Second quarter 2008



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Agenda

1. Highlights

Erik Harrell, CFO/COO

2. Financial review

Erik Harrell, CFO/COO

3. Operational update Business, Consumer

Jon S. von Tetzchner, CEO

4. Q&A

2008 highlights since 1Q presentation

On track, focused and taking advantage of industry trends

Business

- 80 new mobile phones shipping with Opera
 - 32 with Opera Mobile, 48 with Opera Mini
 - Year to date total: 113
- Shipments of Opera Mobile: 7.8 million in 2Q
- Leading operator Swisscom selects Opera Mini
- Opera Mobile 9.5 continues to ship on new devices. Latest is Samsung Omnia
- New devices announced with Opera: Philips connected TVs, ARCHOS media/Internet players, USEN set-top boxes

Consumer

- Opera Mini: 15.8 million unique monthly users in July
 - Distribution deals with Movistar (Mexico)
- A new version of Opera for Desktop was introduced (Opera 9.5), including innovative features such as Opera Link, Quick Find and a new user interface
 - Number of monthly users on Opera for PCs continues to grow



Introduction

Revenue highlights

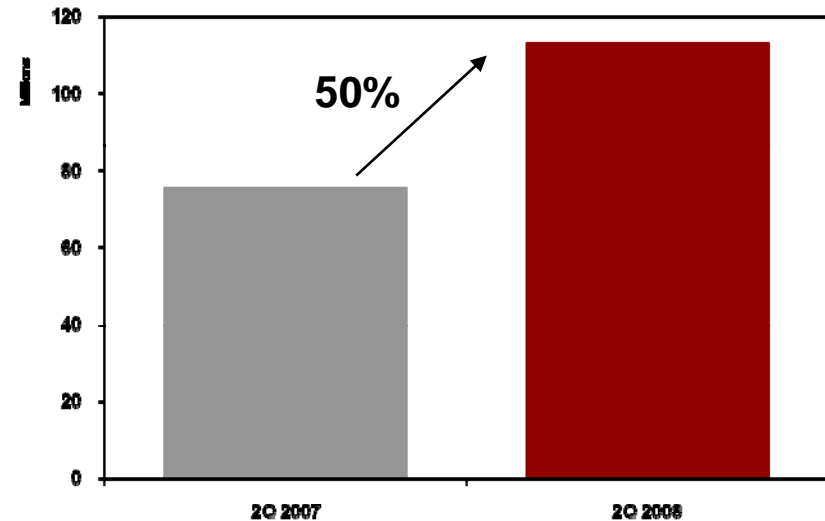
- 2Q revenue: MNOK 112.7, up 50% vs. 2Q07
- Record quarter
- Desktop revenue MNOK 23.2, up 49% vs. 2Q07
- Internet Devices revenue MNOK 89.5, up 50% vs. 2Q07

EBITDA highlights

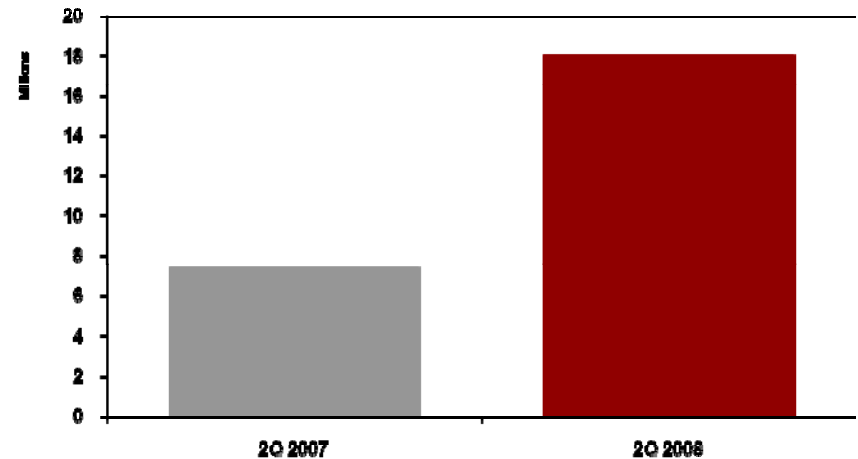
- 2Q EBITDA: MNOK 19.4 vs. MNOK 4.0 in 2Q07
- 2Q Non-IFRS EBITDA*: MNOK 20.8 vs. MNOK 7.4 in 2Q07

* Non-IFRS EBITDA excludes stock option cost

Revenue 2Q 2008 vs 2Q 2007



EBITDA ex options 2Q 2008 vs 2Q 2007

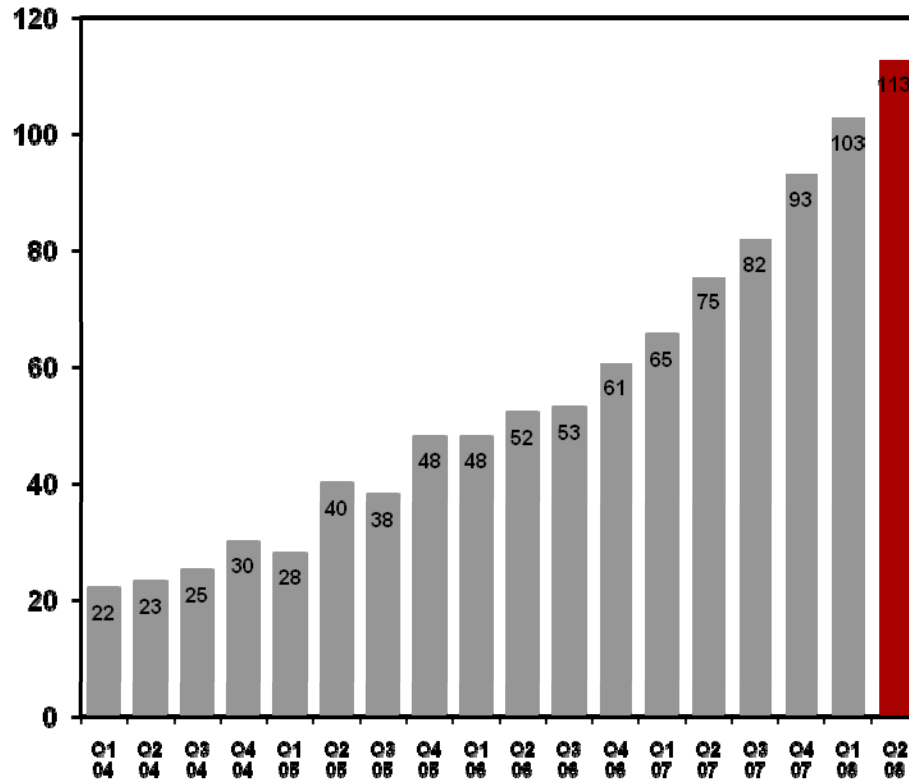


Financial Review

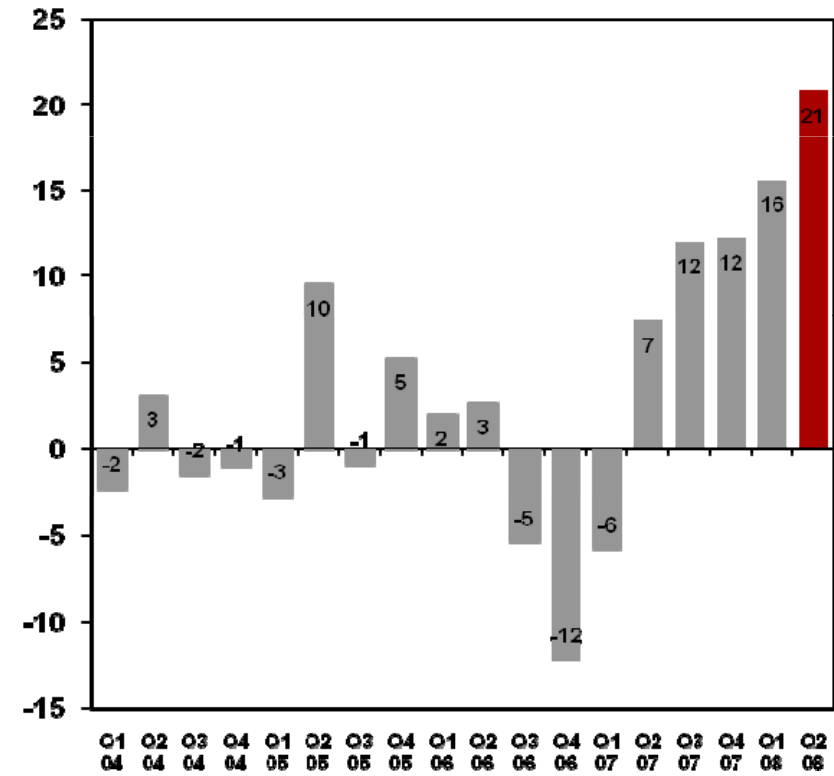
MNOK	2Q 2008	2Q 2007	Q on Q		1H 2008	1H 2007	1H on 1H
Desktop +	23.2	15.6	49%		46.3	30.4	52%
Internet Devices +	89.5	59.7	50%		169.1	110.3	53%
Total revenue =	112.7	75.3	50%		215.4	140.7	53%
Payroll and related expenses -	69.3	49.3	41%		135.2	102.7	32%
Stock option costs -	1.4	3.4	-59%		5.4	5.0	7%
Depreciation and amortization -	1.8	1.5	20%		3.8	3.1	22%
Other operating expenses -	22.6	18.6	22%		43.7	36.3	30%
Total expenses =	95.1	72.8	31%		188.2	147.2	28%
EBIT	17.6	2.5			27.2	-6.5	
Net Income	17.7	2.2			25.5	-5.8	
EPS (NOK)	0.15	0.02			0.21	-0.05	

Key financial figures

Operating revenues (NOK Million)



EBITDA* (Non-IFRS) (NOK Million)

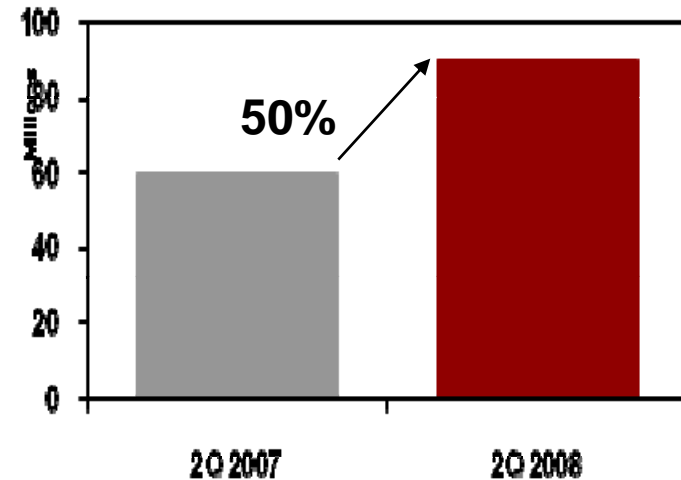


* Non-IFRS EBITDA excludes stock option cost

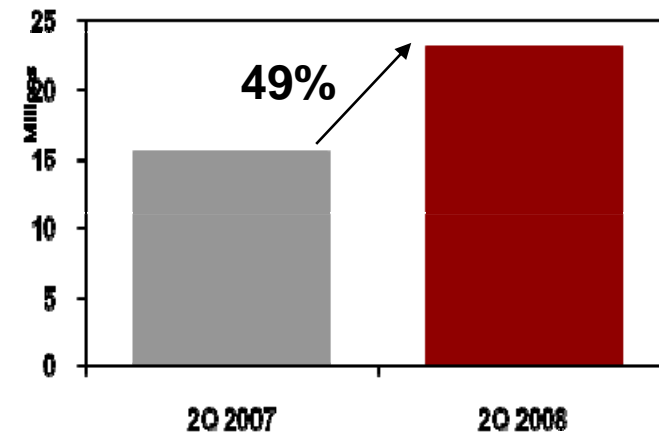
Key revenue drivers in 2Q

- **Business area**
 - Strong revenue growth from key OEM and operator customers
 - Development fee revenue particularly strong
 - This is positive as it indicates potential future license revenue (porting on to new platforms, fulfilling operator requirements. Plus, customers expect customization)
 - Large increase in Opera Mini revenue streams
- **Consumer area**
 - Desktop revenue growth strong from increase in users and higher ARPU
 - Large increase in Opera Mini revenue streams

Internet Devices revenue 2Q 2008 vs 2Q 2007

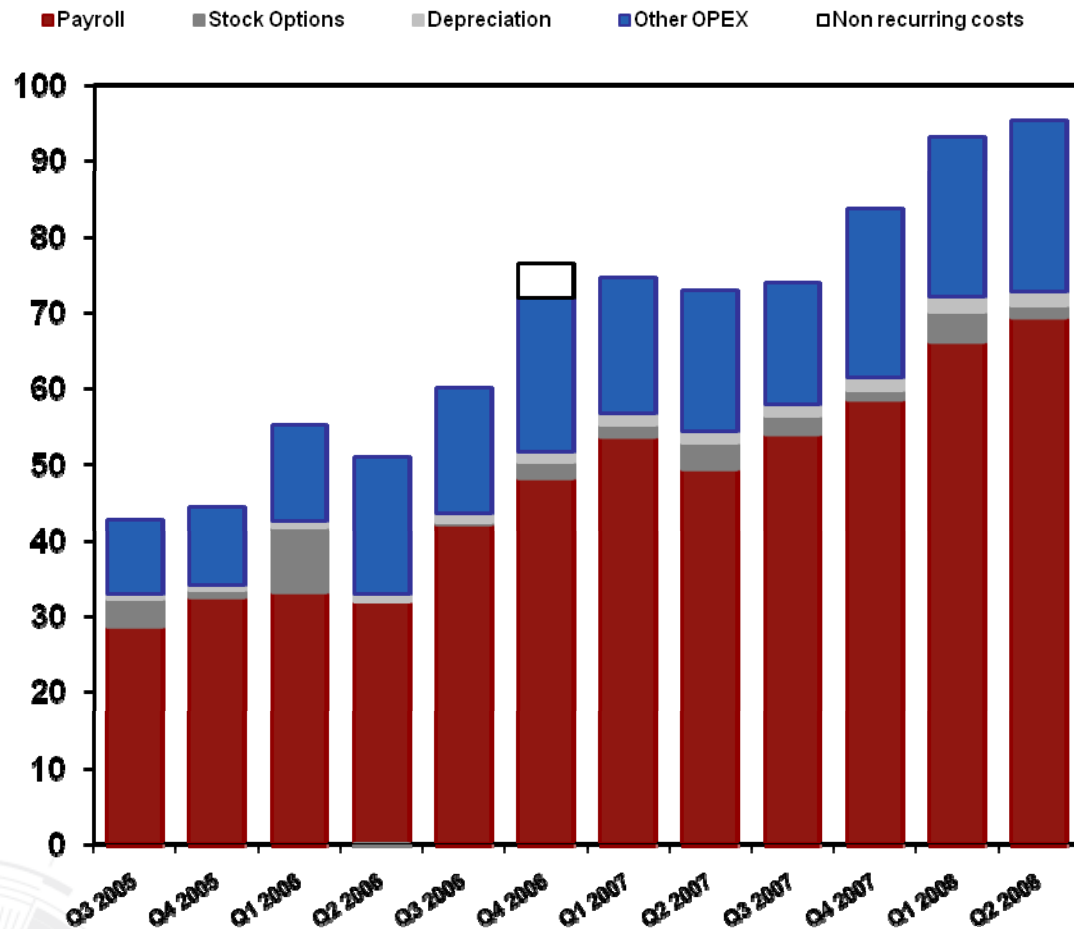


Desktop revenue 2Q 2008 vs 2Q 2007



OPEX development

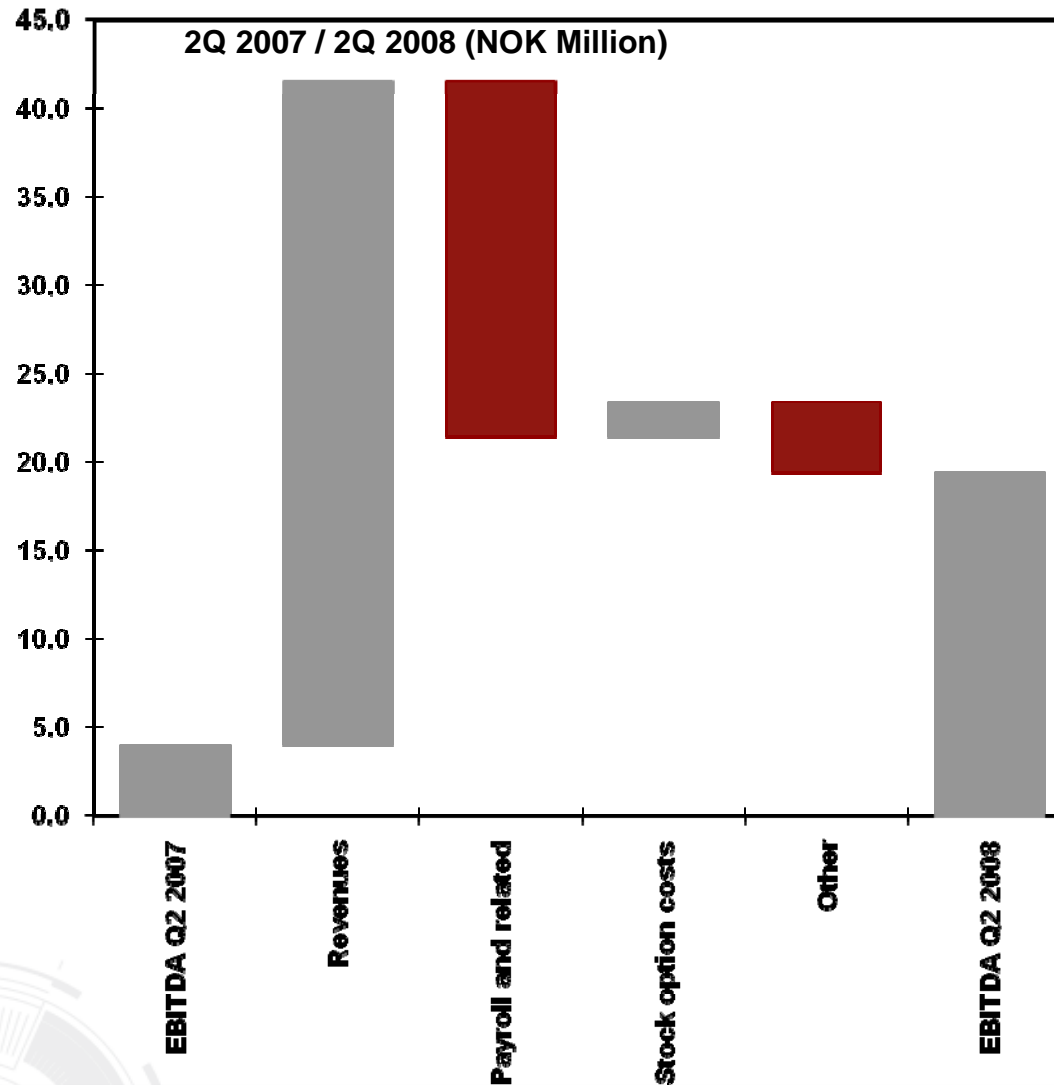
OPEX (NOK Million)



OPEX comments 2Q08 vs 2Q07

- Payroll cost up 41%
 - Headcount growth worldwide of 35% since 2Q07
 - Expect headcount additions in the 2H08 to be comparable to slightly higher than 1H08
- Stock option costs down 59%
 - New option program in place (predominantly non-cash)
 - Expect to be MNOK 2.5-3.0/quarter in 2H08
- Depreciation cost up 20%
 - Result of investments in our offices worldwide and Opera Mini infrastructure
- Other OPEX up 22%
 - Tight control on indirect costs
 - OPEX/employee on low end of what is expected in 2H08

EBITDA development



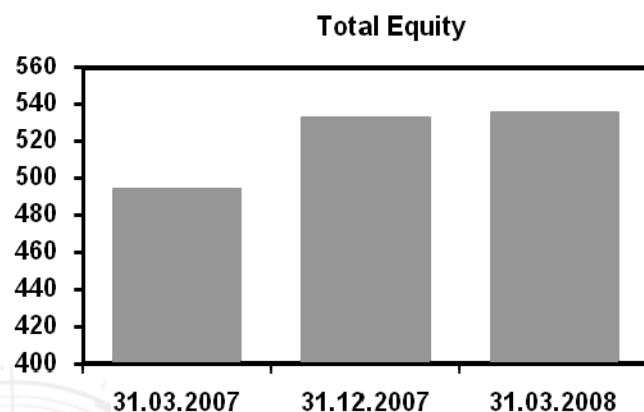
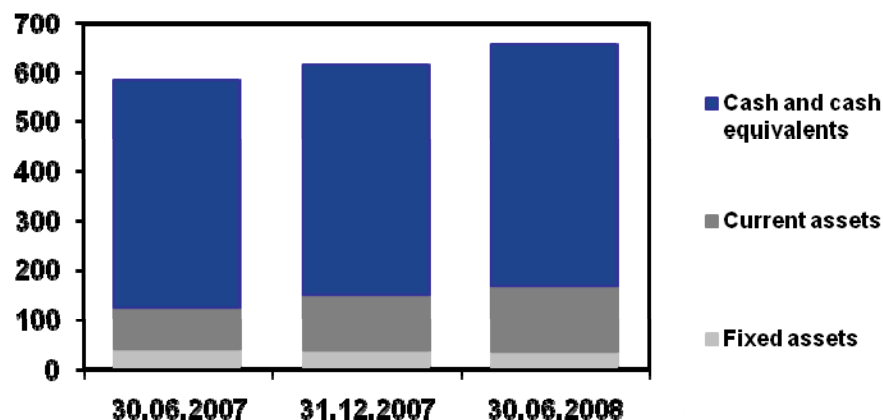
Comments on EBITDA development YoY*

- Revenues up MNOK 37.4
 - Desktop + MNOK 7.6
 - Internet Devices + MNOK 29.8
- Payroll and related expenses up MNOK 20.0
 - Engineering
 - Sales and Marketing globally
 - Overall headcount up 35% vs. 2Q07
- Other expenses up MNOK 4.0
 - Tight control on Opex

* Year over Year, 2Q 2008 vs 2Q 2007

Strong capital structure

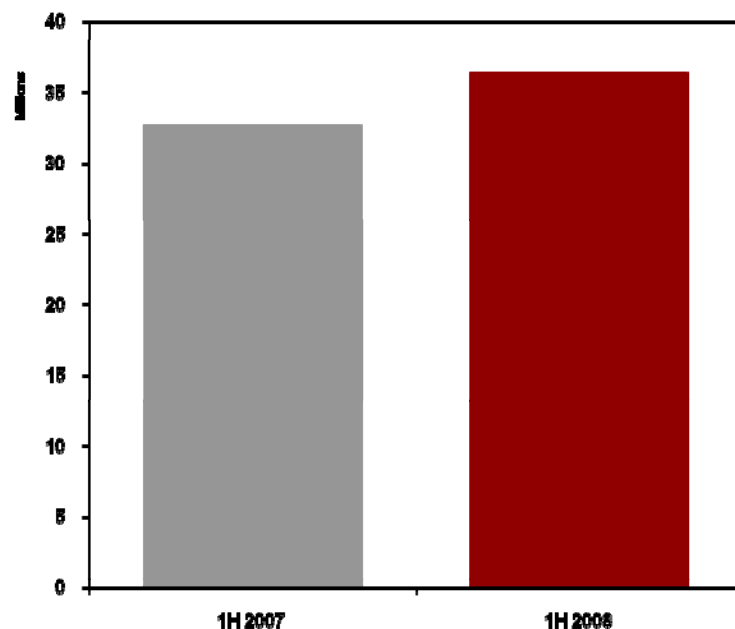
Balance sheet (MNOK)



BALANCE SHEET	30.06.2008 (Unaudited)	30.06.2007 (Unaudited)	FY 2007 (Audited)
Deferred tax asset	5 184	12 321	9 724
Goodwill	3 143	3 143	3 143
Office machinery, equipment etc., Net	21 613	23 709	17 832
Other investments and deposits	4 471	0	4 541
Accounts receivables	70 208	50 685	65 249
Unbilled revenue	53 621	28 221	40 700
Other receivables	6 445	3 552	5 728
Cash and cash equivalents	492 661	463 117	466 813
Total Assets	657 346	584 748	613 730
Account payable	7 491	5 307	7 227
Taxes payable	657	-241	2 443
Social security, VAT and other taxation payable	17 236	15 002	9 418
Deferred revenue	36 351	31 823	26 635
Other short-term liabilities	35 643	25 123	35 838
Total Liabilities	97 378	77 014	81 562
Share capital	2 393	2 382	2 391
Own shares	-2	0	0
Share premium reserve	457 248	454 055	456 973
Other reserves	26 321	17 477	21 977
Retained earnings/other equity	74 008	33 820	50 827
Total Equity	559 968	507 734	532 168
Total Liabilities and Equity	657 346	584 748	613 730

Strong cash flow 1H

- Operating cash flow MNOK 2.0 in 2Q 2008



Operating cashflow 1H 2008 vs 1H 2007

CASH FLOW STATEMENT	Q2 2008 (Unaudited)
Cash flow from operating activities	
Profit/loss before taxes	24 551
Taxes paid	-2 496
Depreciation expense	1 823
Impairment of shares	0
Changes in accounts receivable *)	-25 142
Changes in accounts payable	1 039
Changes in other liabilities, net	1 082
Share-based remuneration	1 094
Conversion discrepancy	0
Net cash flow from operating activities	1 951
Cash flow from investment activities	
Acquisition of tangible fixed assets	-2 958
Acquisition of shares	0
Net cash flow from investment activities	-2 958
Cash flow from financing activities	
Proceeds from exercise of stock options, warrants	8 967
Proceeds of Share Issues, net	0
Proceeds of own shares	-2 159
Net cash flow from financing activities	6 808
Net change in cash and cash equivalents**	5 801
Cash and cash equivalents **)	486 860
Cash and cash equivalents	492 661

Update on Opera's FY 2008 operational priorities

Priorities	YTD status report
Focus and invest in consumer area	<ul style="list-style-type: none"> Desktop revenue up 52% 1H08 vs 1H07 Number of desktop users increased 15% in 2Q08 vs. 4Q07 15.8 million unique monthly users of Opera Mini in July 2008 Signed search deals for Opera Mini with Yandex and Google
Accelerate momentum among mobile phone operators	<ul style="list-style-type: none"> Signed full Opera Mini commercial deals with O2 Germany, O2 Slovakia, debitel Germany and Swisscom. Signed agreement with leading European operator to introduce a hosted widgets solution
Improve position with top mobile OEMs globally	<ul style="list-style-type: none"> Opera Mobile pre-installed on more than 7.8 million phones in 2Q08, including popular models such as the Samsung Omnia, the HTC Touch Pro and Motorola's MOTO Q9e and MOTO Z10 Shipped on 35 new phone models with Opera Mobile i 1H08 HTC ships Opera Mobile 9 .5 on HTC Touch Diamond
Building on the momentum among consumer electronics OEMs	<ul style="list-style-type: none"> Opera signs deal with Sony for digital photo frames, USEN for set-top boxes and Philips for connected TVs
Capitalize on unique cross-platform position and offer content-related services to Opera users	<ul style="list-style-type: none"> Opera introduced Opera Link, a unique capability that connects mobile phones, PCs and other networked devices

Key strategies to achieve goals: Business Area

Revenues	Profit
<p>Continue to focus on top mobile operators and OEMs</p> <p>Expand server product offerings to top Operators [e.g., widgets hosted solution] and leverage cross-platform capability</p> <p>Continue to focus on top consumer electronics OEMs</p> <p>Hire enough top quality sales and marketing and engineering people and increase productivity to drive growth</p>	<p>Focus on top customers and opportunities</p> <p>Continuous improvement in engineering planning relative to projected demand</p> <p>Continue to:</p> <ul style="list-style-type: none"> (i) build and sell more standardized products (ii) build more easily customizable products

Note: This does NOT constitute financial guidance

Key strategies to achieve goals: Consumer Area

Revenues	Profit
Aggressively grow Opera Desktop and Opera Mini users in top ten target geographic markets	Continue to maximize standardization of products
Leverage Opera Link and increase value proposition through new features	Prioritize most strategic features and functions
Monetize rapidly-growing Opera Mini user base	Optimize headcount growth and priorities
Increase third-party distribution channel share of Opera Mini users	Constantly monitor efficiency of Opera Mini hosting operation

Note: This does NOT constitute financial guidance

Invitation to Extraordinary General Meeting in Opera Software ASA

Date: September 29, 2008

Time: 16:00 CET

Location:

Hotel Continental

Stortingsgaten 24/26

Oslo, Norway

Operations Update



Opera's vision



Opera's vision is to provide the best Internet experience on any device

This is Opera Software

- **The world's leading Web browser developer company:** 529 employees in nine countries
- **Unmatched footprint** across PCs, mobile phones and other connected devices
- **Leading customers:** T-Mobile, Vodafone, Nokia, Sony Ericsson, Motorola, Samsung, Sony and Nintendo + others
- **End-user movement:**
 - 15.8 million unique monthly users of Opera Mini in July 2008
 - Opera Mobile shipped on 100 million phones
 - 20+ million use Opera for PCs
 - Millions surf Opera on Wii and other connected devices

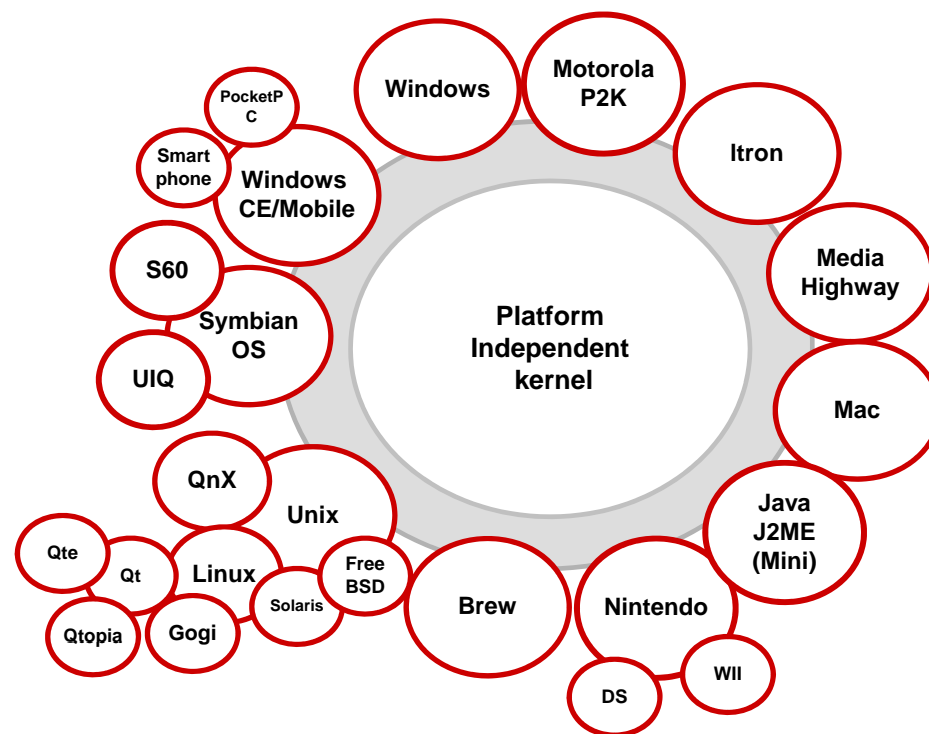


The vision has become reality



The differentiators

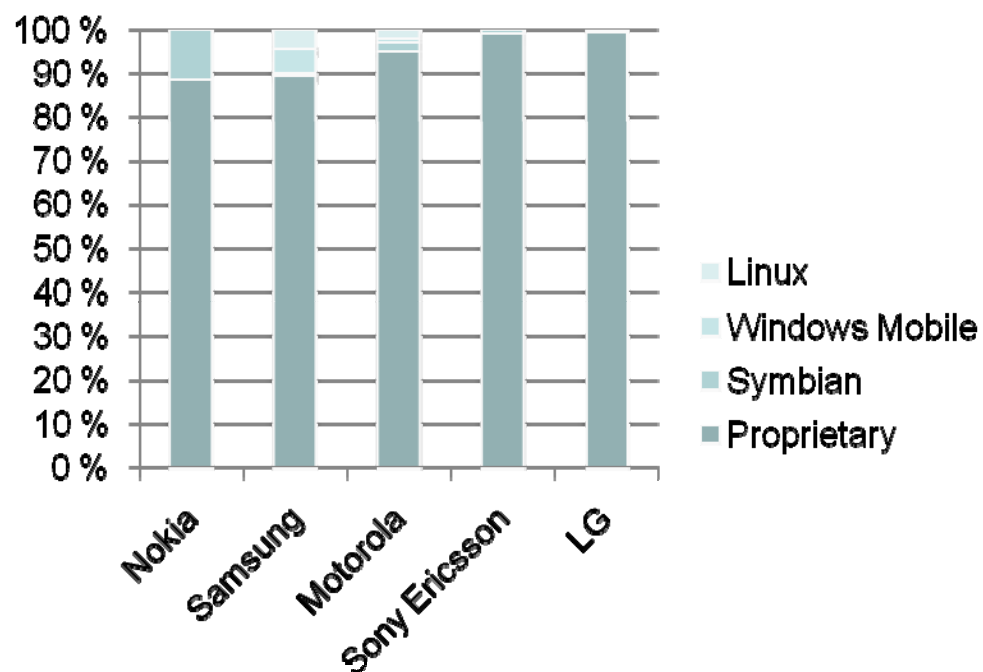
- Superior **user experience**
- Opera is the **smallest** full-featured browser
 - Performs well on low-resource devices
- Opera is the **fastest** full-featured browser
 - Significantly faster than competitors
- Core code is **ported** to all major platforms
- Opera 9 core is **used by millions daily**



Opera's unique ability to deliver a world-class cross-platform browser

- Technical
 - Core – a single, powerful engine
 - Support quickly evolving standards
 - Multiple mobile platforms supported
 - Advanced features such as tabs, Opera Zoom, full-page view, AJAX support
- Organizational
 - Experienced, global organization dedicated to delivering a world class browser
 - Management experience in handling highly complex technical projects
 - Large Quality Assurance team, enabling reputation for quality and security
- Beyond the features
 - The importance of time to market
 - Deliver a connected experience, with Widgets, services and server-enabled solutions

The diversity of mobile operating systems



- 90% of mobile handsets ship with proprietary mobile operating system
- In 2007, approximately 1.1 billion handsets shipped with a proprietary OS while just 100 million shipped with an open OS
- Examples of leading, proprietary OSs: S40 (Nokia), EMP (Sony Ericsson), SHP (Samsung), P2K (Motorola)

Source: Strategy Analytics, Yankee Group, Opera estimates

Where the world is going



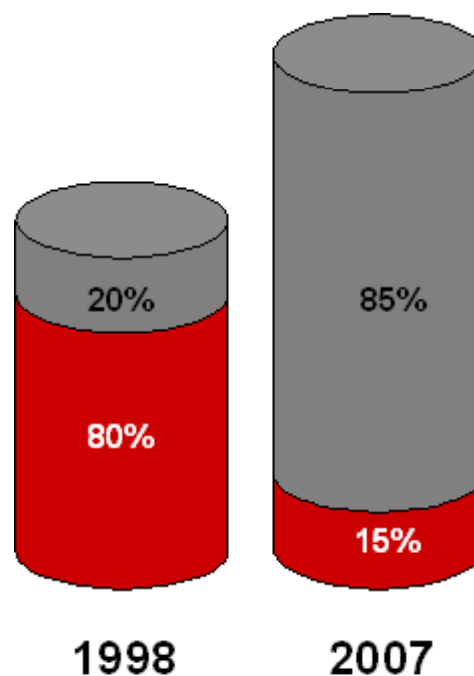
There is only one Web

- People want to access the same Web-based services regardless of device
- The cost of teaching people to do something new is too high
- Most connected devices will have full Web browsers— good for users, operators and manufacturers
- The browser is now a platform for Web 2.0 applications and services
- Empowers the next generation of user-driven content



Stand-alone vs. Web-based

Question: How much of your time with a PC did you spend with stand-alone applications vs. Web-based apps in 1998? What about now?



The Opera-powered day



Breakfast:
Opera on
laptop

Bus:
Opera
Mobile

Work:
Opera on
laptop

Boring
meeting:
Opera Mini

Airport
lounge:
Opera on
Archos PMP

Recreation:
Opera on
Wii

Web as a platform gains momentum

- OEMs and operators are looking to leverage the Web as a platform for mobile applications, UIs, and services
- OEMs and operators looking for an open developer environment they can offer across phones
- IPTV STBs, VoIP screen phones, PMPs, wall pads and other devices using Web-based UIs and Widgets



The advertisement features a man in sunglasses and a white shirt celebrating on a boat. The text reads: **MOBILE INTERNET LIKE NEVER BEFORE** and **FAST, AFFORDABLE, UNLIMITED.** Logos for Samsung Explore, TATA INDICOM, and TATA indicom are present. A call to action at the bottom says: **Call: 9220008282 or Buy online at www.ichoose.in**. Small text at the bottom left reads: For prepaid & prepaid mobile subscribers. Buy online at www.ichoose.in. Handset offer is from Drive India Enterprise Solutions Ltd. For tariffs and other details please visit our website at: www.tataindicom.com.

Opera Widgets are already in the market



Windows, Mac and Linux desktop



Archos 605 WiFi portable media player



Nintendo Wii



KDDI au Gadgets

State of the mobile Web report



The growth of the mobile Web continues

- July 2007: 3.5 million unique monthly users of Opera Mini
- July 2008: 15.8 million unique users

- July 2007: People viewed 860 million Web pages with Opera Mini
- July 2008: 3.7 billion pages were viewed

**Growth:
351%**

**Growth:
330%**

State of the mobile Web, July

Key findings

Across-the-board growth

- Usage of the mobile Web continues to grow in terms of unique users, page views, and data transferred.
- In July, usage of the mobile Web saw significant growth in Poland, which jumped to 9th place in the top 10 list of countries

Special focus in July: Latin/South America

- Google.com is the top site in every country in Latin/South America
- Microsoft has a strong presence in Latin America because of sites like Live, MSN and Hotmail
- Top 5 user countries: Brazil, Mexico, Venezuela, Argentina, Costa Rica

Methodology

Traffic analysis: aggregated traffic generated by approx. 16 million monthly unique users of Opera Mini

Opera Mini: when Opera Mini users connect to the Web, their page requests are processed through a secure server. This ensures a fast and cost-efficient browsing experience on nearly any mobile handset.

State of the mobile Web: More key findings

Top 10 sites in July, based on unique users

Mobile traffic mirrors PC traffic

Top 10 sites in the USA

- *Social networking is huge on mobile*

1. google.com
2. myspace.com
3. facebook.com
4. wikipedia.org
5. yahoo.com
6. nytimes.com
7. gamejump.com
8. youtube.com (up from 9)
9. accuweather.com (down from 8)
10. my.opera.com

Top 10 sites in China

- *Search services drive traffic*

1. kong.net
2. baidu.com
3. google.cn
4. moloto.cn (new)
5. sina.com.cn (down from 4)
6. qq.com (down from 5)
7. hao123.com (down from 6)
8. adsofts.cn (new)
9. paojiao.com (new)
10. yaha.cn (new)

Read the full report at
www.opera.com/mobile_report

State of the mobile Web: More key findings

The world's hottest mobile Web phones

Worldwide

- *Nokia and Sony Ericsson dominates*

1. Nokia N70
2. Nokia N73
3. Nokia 6300
4. Sony Ericsson K750i
5. BlackBerry 8310
6. Nokia 6233
7. Nokia 6600
8. Samsung E250
9. Sony Ericsson W810i
10. Nokia 5300

Country example: South Africa

- *Samsung is hot*

1. Samsung E250
2. Samsung E370
3. Samsung D900i
4. Nokia N70
5. Motorola V360
6. Nokia N73
7. Samsung D900
8. Nokia 6234
9. Nokia 6300
10. Samsung J750

Operations Update **Business area**



Swisscom joins Opera Mini revolution



- Opera signs an agreement with the leading operator in Switzerland, Swisscom
- “We wanted the most feature-rich and fastest browser available that will work on all the Swisscom mobile phones on the market today. Opera Mini has proven its value to millions of users all over the world, and we want to offer our customers a great mobile browsing experience.” *Thomas Hüter, Head of Internet Experience, Swisscom*

Opera Mini heads south



- Leading operator Movistar in Mexico selects Opera Mini
- A Opera Branded customized Spanish-speaking version of Opera Mini meets 14.2 million subscribers



- Opera Mini goes to Africa
- For the first time, an African operator selects Opera Mini for major mobile Internet
- The browser is Opera-branded
- MTN is a leading operator in Uganda

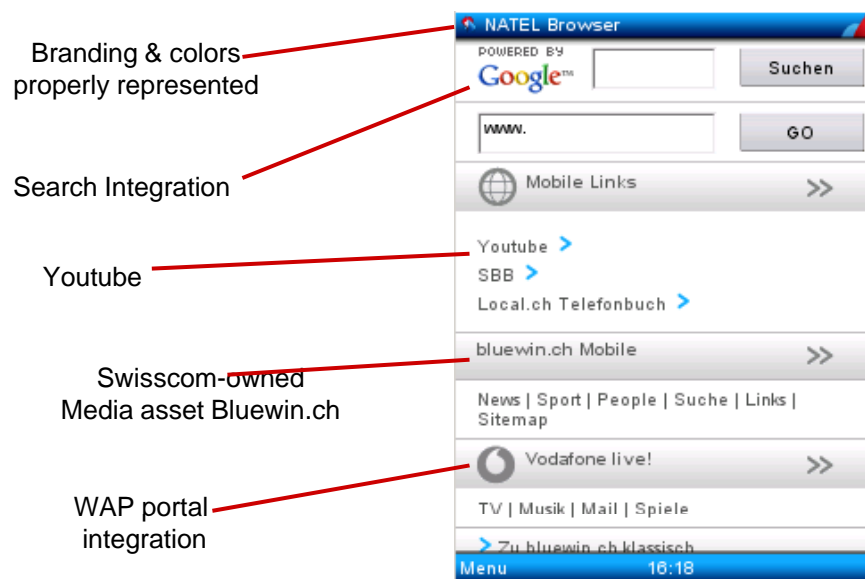
Operators and Opera Mini

Operator-branded:

Debitel (Germany)
 O2 (Germany)
 O2 (Slovakia) (new)
 PTC/era (Poland)
 Swisscom (Switzerland) (new)
 T-Mobile International
 Tata Teleservices (India)
 Telefónica Móviles de España (Spain and CALA)
 TMN (Portugal)
 Vodafone D2

Opera-branded:

GrameenPhone (Bangladesh)
 Helio (USA)
 HT Telecom (Europe)
 mobilkom (Austria)
 MegaFon (Russia)
 Meteor Communications Ltd. (Ireland)
 Mobitel (Sri Lanka)
 Movistar (Mexico) (new)
 MTN Uganda (new)
 Omnitel (Lithuania)
 Optimus (Portugal)
 Pannon (Hungary)
 Talkline (Germany)
 TDC (Denmark)
 Telenor (Serbia)
 Telenor (Pakistan)
 Ten (France)
 TIM Hellas (Greece)



*Operator-branded
 version of Opera
 Mini for Swisscom*

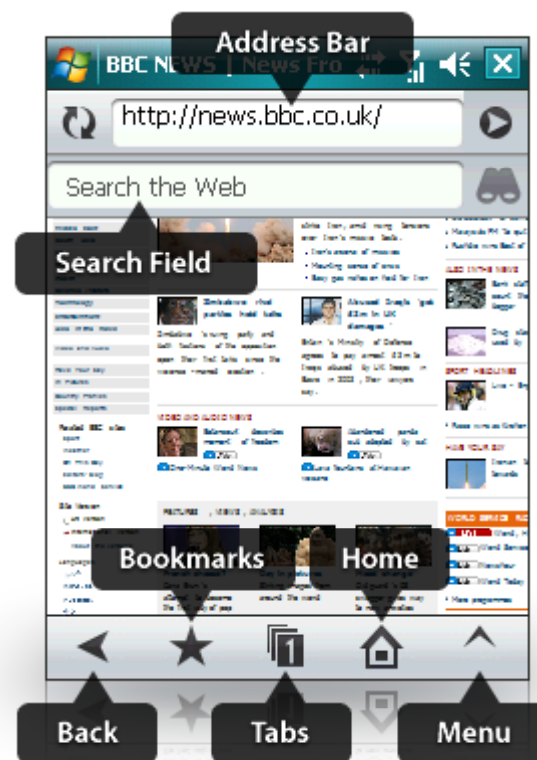
Opera Mobile 9.5 ships on more top- notch devices

Samsung Omnia, running
Windows Mobile, features the
Opera browser



Opera Mobile hits mass market

- The much-anticipated Opera Mobile 9.5 takes the leap into the public domain with the launch of the first beta
- Innovations include:
 - Pan and zoom
 - Save pages and/or images
 - Improved user interface
 - Increased speed
 - Opera Dragonfly developer tools



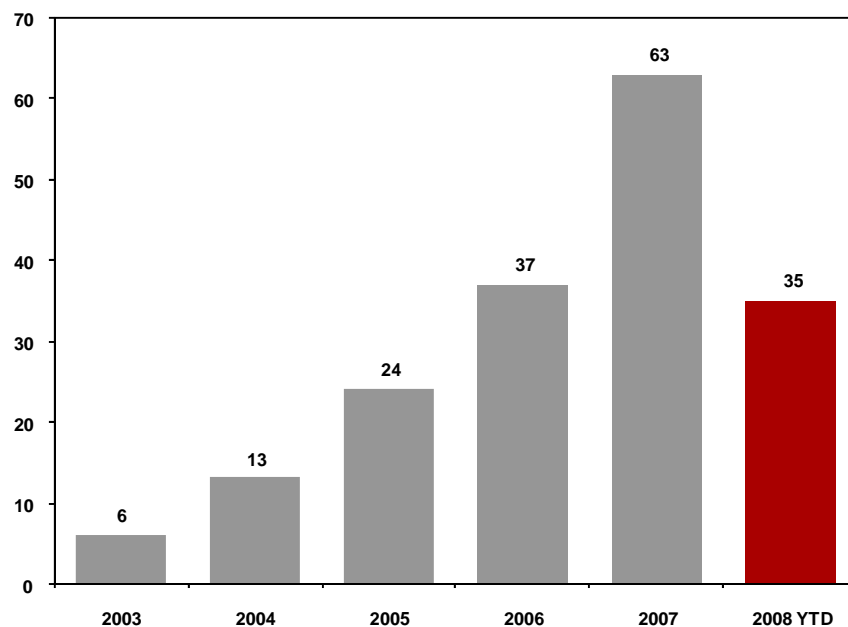
Opera introduces development kit for Widgets

- The Opera Widgets SDK (beta) allows developers to put Web applications on any device
- Emulator, libraries, document and Opera Dragonfly for debugging

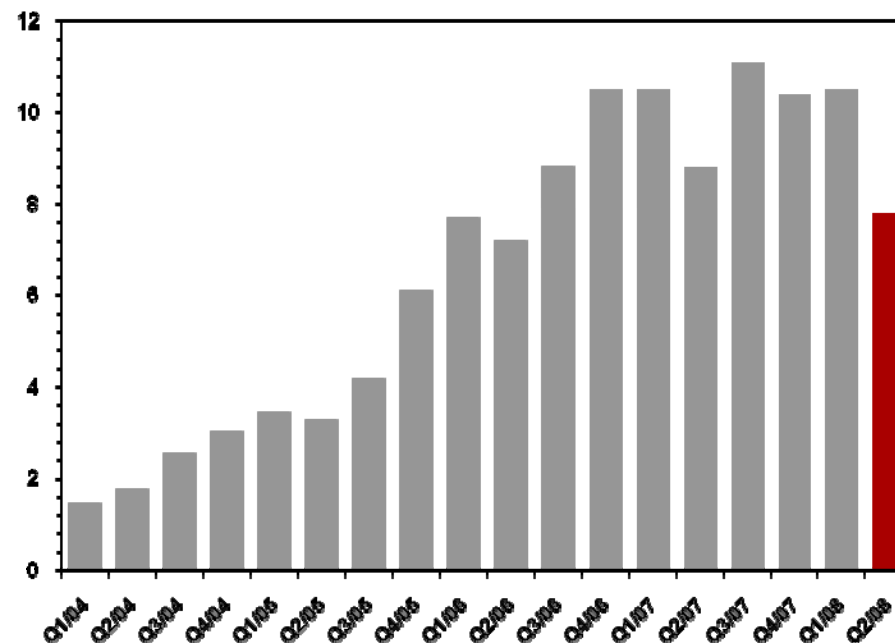


Opera Mobile: 2Q highlights

Number of phone models with Opera pre-installed



Shipments of phones with Opera pre-Installed
Millions



- The number of mobile phones shipped with the Opera browser was 7.8 million in 2Q08.
- 32 new mobile phones that include the Opera Mobile browser were announced in 2Q
- 35 in total so far in 2008

Opera Mobile and Opera Mini: 113 new phones in 2008

Opera Mobile

Casio

Casio Hitachi W61CA
Casio W62CA

Hitachi

Hitachi W61H
Hitachi W62H

HTC

HTC Shift
HTC Touch Diamond
HTC Touch Pro

Kyocera

Kyocera W61K
Kyocera W64K
Kyocera W62K
Kyocera W63K

Motorola

Moto Z10
Moto Z9
Moto A810
Motomring A1600
Motorola Q9e

Panasonic

Panasonic W61P

Pantech

Pantech W61PT
Pantech W62PT

Samsung

Samsung Omnia
Samsung SCH-M480

Sanyo

Sanyo W61SA
Sanyo W62SA
Sanyo W63SA
Sanyo W64SA

Sharp

Sharp W61SH
Sharp W62SH

Sony Ericsson

Sony Ericsson G700
Sony Ericsson G900
Sony Ericsson W61SA
Sony Ericsson re

Toshiba

Toshiba W61T
Toshiba Sportio
Toshiba W62T

WILLCOM

WILLCOM 03
Willcom WX330K
Willcom WX331K

XDA

XDA Diamond

Black: 1Q
Red: 2Q



Opera Mobile and Opera Mini: 113 new phones in 2008

Opera Mini

Fly (India)

Fly MC 100
 Fly E 130
 Fly B 700
 Fly B600
 Fly B700 Duo
 Fly E110
 Fly E300
 Fly E310 Attitude
 Fly HUMMER HT2
 Fly LX500
 Fly LX600 Mega
 Fly LX610 Mega
 Fly MC101
 Fly SX210
 Fly SX220
 Fly SX225
 Fly V100

LG

LG KS20
 LG KF750 Secret

Nokia

Nokia N82
 Nokia N81
 Nokia N86
 Nokia 5000
 Nokia 2680
 Nokia 6300i
 Nokia 6288
 Nokia 6300
 Nokia 6630
 Nokia N73
 Nokia 6210 Navigator
 Nokia 6220 classic
 Nokia 6233
 Nokia 6280
 Nokia 6600 fold
 Nokia 6600 slide
 Nokia 6600s
 Nokia N95 512 MB
 Nokia N95 8GB
 Nokia N95 8GB

Micromax

Micromax Blink X511

Motorola

Motorola V3
 Motorola V9

Samsung

Samsung SGH-A800
 Samsung F700
 Samsung J700
 Samsung U900
 Samsung F480
 Samsung SGH-U700
 Samsung SGH-U800
 Samsung SGH-Z400
 Samsung U800 Soul b
 Samsung U900 Soul
 Samsung Z400

Spice Mobile (India)

S-920n
 S-9
 Spice
 Spice S-707n
 Spice X-1

Sony Ericsson

Sony Ericsson K818c
 Sony Ericsson K750i
 Sony Ericsson W380i
 Sony Ericsson W910i
 Sony Ericsson Z780
 Sony Ericsson C902
 Sony Ericsson Linda
 Sony Ericsson Shiho
 Sony Ericsson W760i
 Sony Ericsson W980i
 Sony Ericsson C702
 Sony Ericsson C702
 Sony Ericsson C902
 Sony Ericsson C902i
 Sony Ericsson K610i
 Sony Ericsson K850i
 Sony Ericsson W880i
 Sony Ericsson W890i

Uriver

Uriver SP900

Black: 1Q

Red: 2Q

Opera powers the Web on a wide variety of devices



Opera Devices – continued growth and new device categories announced

- Opera selected for Philips connected TVs
- USEN Corporation has licensed Opera Devices SDK 9.5 to make the Opera Web browser available on a new range of set-top boxes
- ARCHOS introduces new line-up of media and Internet devices, featuring Opera
- NVIDIA selects Opera Devices SDK 9.5



Illustration only

ARCHOS press release, Aug. 20, 2008:

“ARCHOS Redefines Mobile Internet and Media With Its Internet Media Tablets”



Opera again selected for ARCHOS's media tablet

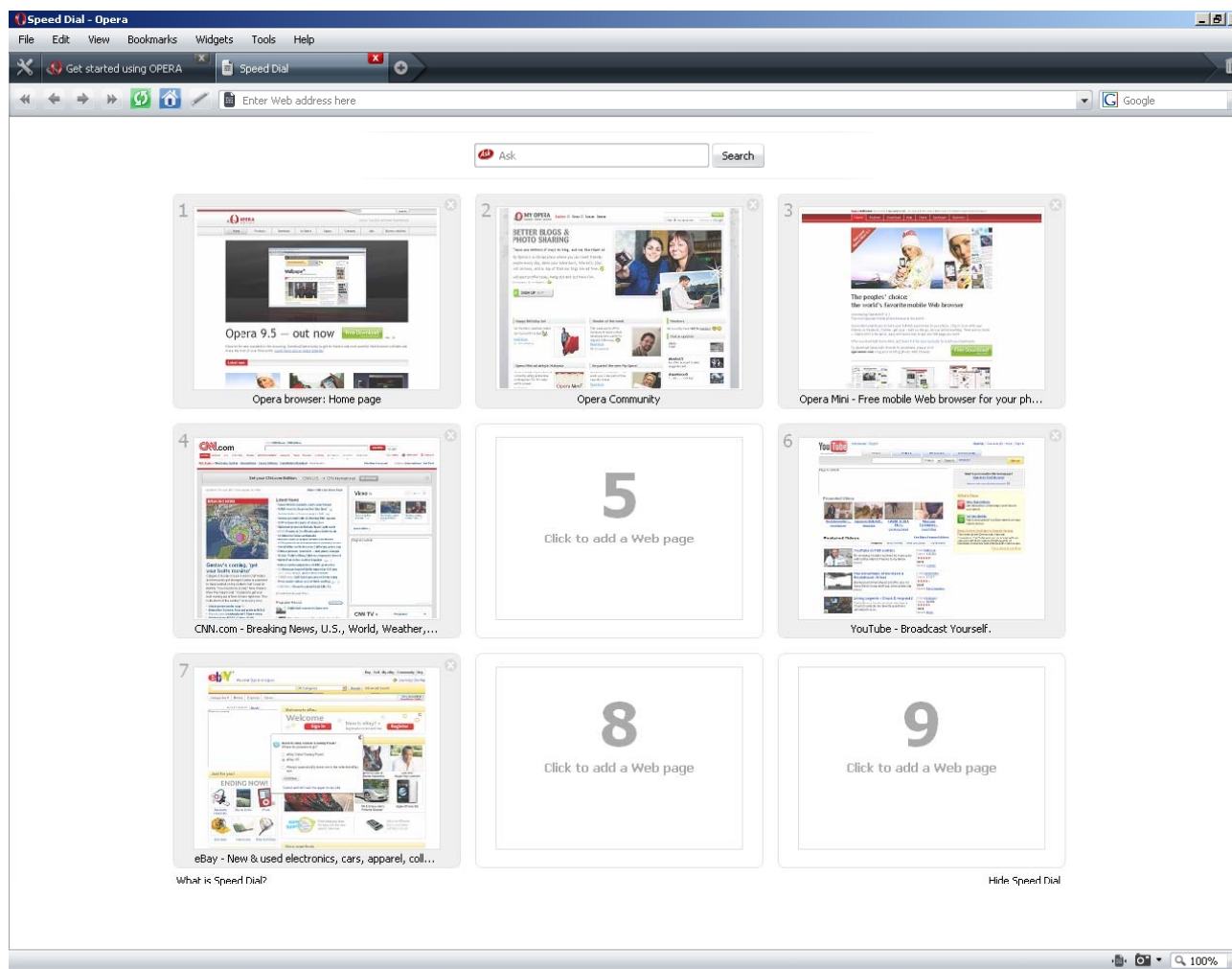
Three new devices:
ARCHOS 5
ARCHOS 5g
ARCHOS 7

Operations Update **Consumer area**



Opera for Desktop

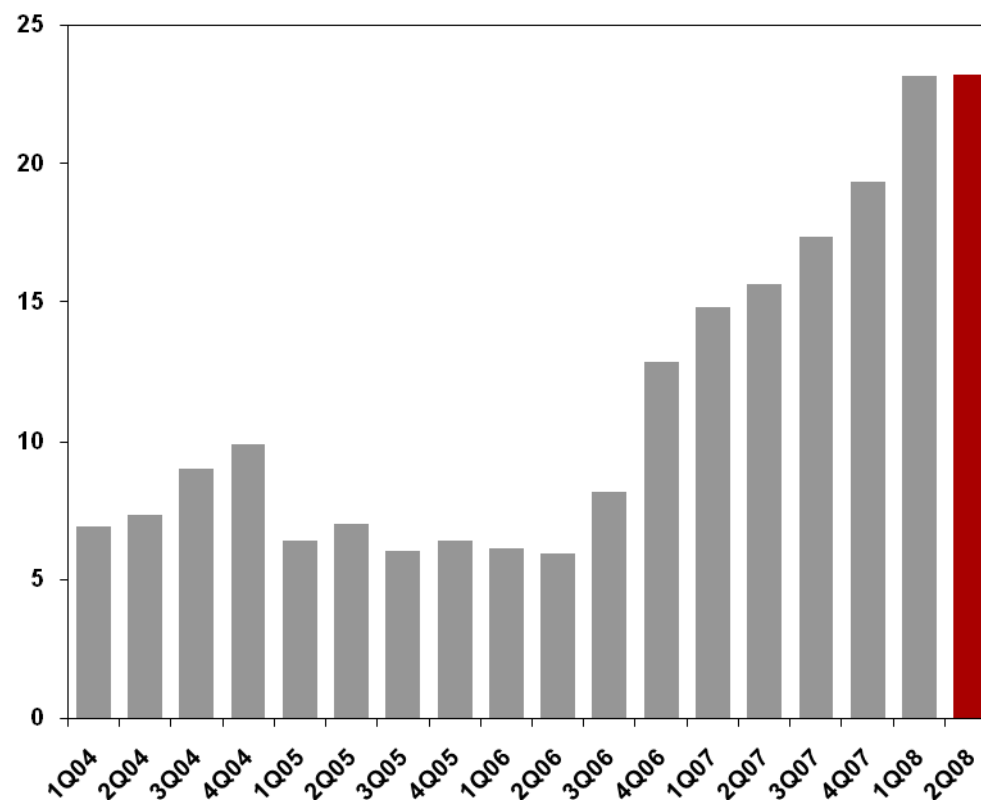
- New version of Opera introduced in June
- 5 days, 4.5 million downloads
- Opera 9.5 redefines the browsing experience
- Opera Link, Quick Find and a new user interface



Opera for Desktop: Revenue growth

- Eight consecutive quarter of growth
- Revenue growth of 49% compared to 2Q07
- Reaping benefits of localization strategy in terms of product features, marketing materials and commercial agreements
- Opera's multi-platform advantage drives adoption across products
- Higher user growth than overall Internet market in target countries

Opera Desktop Revenue (MNOK)

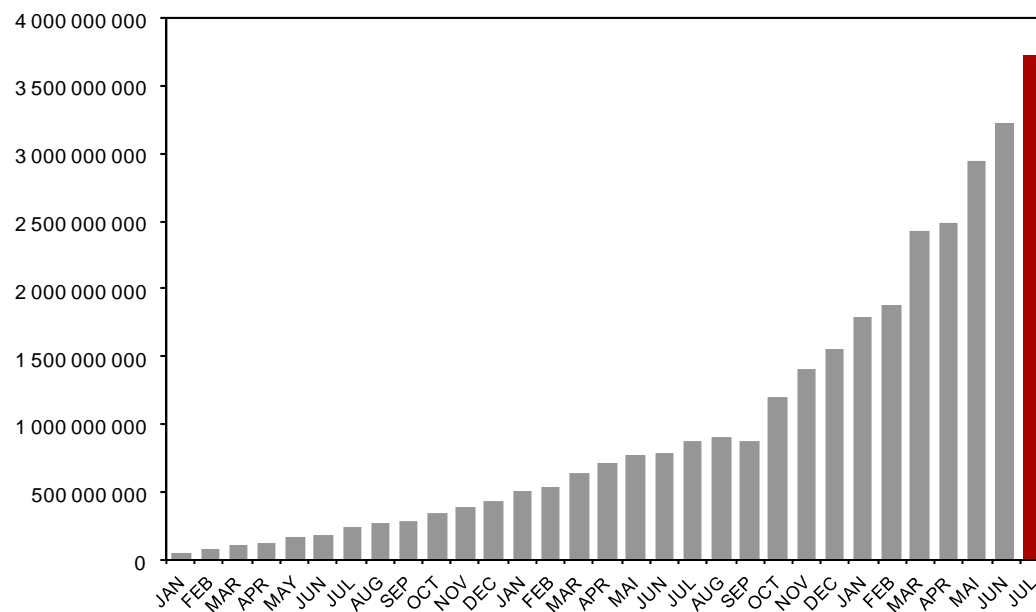


Note: 1Q08 desktop revenue includes a one-off license transaction with one customer.

Opera Mini: 2Q highlights

- Cumulative pages downloaded since launch: 31.8 billion (as of end of July 2008)
- 15.8 million unique monthly users in July 2008

Opera Mini monthly page views



My Opera – at the heart of Opera's universe



1.655,227+ members

1,747 signups per day (average)

1.500,000+ page views per day

6.653,250+ photos stored

2.411,814 forum posts

354,666 blogs

120,000+ different pages visited per day

In summary...

“I have found using Opera Mini brings me a much better experience than my default browser.”

Mobile Internet analyst Michael Wolf at ABI Research (USA) reviews the software on his BlackBerry 8830

Thank you for listening